

Welcome to the local Advanced Imaging Team

The use of colour in everyday business documents has expanded dramatically over recent years. We should know, we have been in the business for over 27 years and are proud of our expertise. Who can imagine life without colour? But when you introduce colour systems you want them to be the latest but also cost effective. You also want great after care service. It is no use if your new copier/printer breaks down and you can't get technical help. That is where we excel, in being able to advise on the best solution for all your digital copier/printer, scanning and archiving needs. We have our own servicing, repair and Microsoft certified support departments so you won't be left in the lurch. It is an exciting time in the world of colour. We can help your business make sure its future is bright.

Steve Lennon
Steve Lennon
Managing Director
sales@aisys.co.uk



The latest office print, copy scan and archive solutions

Today every business needs to be competitive, especially when it comes to office solutions for printing, scanning and archiving.

By choosing the right technology not only will your office operation be cost effective but enable you to impress staff and clients and enhance your business. But technology moves fast and keeping pace with what is new can be difficult. As experts in this area we know what products are best for your situation. So we are able to provide all the information you need to make an informed choice. Whether it is straightforward A4 colour or banner printing, there is a high quality, cost effective solution.

Technology
Just one machine can perform multiple functions with password security. With accessories you can add to. For example Konica Minolta's award winning bizhub PRO 1050 has the Perfect Binder which uses a revolutionary hot melted glue process to bind up to 30mm thickness. Its just one of the remarkable products that can transform your business.

The colour revolution

High-impact printed communications are a key to the success of any organisation. And the use of colour is widely recognised as adding greater clarity and effect. But there is a myth out there that colour is expensive. As a business you want to produce professional looking, original colour documents



that are not only good for your business but make a good impression, can be produced easily and quickly in a wide range of formats and are cost effective. That is where Advanced Imaging System's knowledge of the technology available can be a real boost to your business.

Banner printing

You can now produce high quality colour banners up to 297mm x 1200mm.

'On demand' literature

In house printing in full colour of sales and marketing literature is a reality. Documents can be updated and printed 'on demand' basis economically – with no waste.

Copier costs

The majority of companies we visit don't know the true cost of producing an A4 colour print – it can be more than 75p. But using the latest copier based colour engine you know exactly what it is costing – on average 6p, including maintenance. This is a significant saving.

Existing contracts with other suppliers

Caught in a long term contract, unhappy with your current supplier or machine, Advanced Imaging can help, we can settle your existing contract on your behalf and in most cases still save you money.

• Konica Minolta • Toshiba • Kyocera • OKI • HewlettPackard •

Swindon Tel: 01793 520988
Bristol Tel: 0117 982 8040

On-Line Advanced Imaging
Email: sales@aisys.co.uk
Web: www.aisys.co.uk

Technical support

When things go wrong or you can't understand a new application then technical support is vital. Advanced Imaging Systems provides comprehensive technical support for our customers. We have a team of Microsoft qualified personnel covering the South West. Our fully trained engineers provide a service offering advice, maintenance and repairs for most types of copiers, printers, faxes, data video projectors and plasma screens. With many years of experience we are proud of the support we can offer customers. That gives them peace of mind and expertise to help them manage their printing systems effectively. By contacting our technical support team you can be assured of great service.

Advanced Imaging Customer service

Customers are important to us. We offer a personal service so that when you call you will always speak to a real person, not an automated answering system. Our staff can initially offer help with a diagnosis over the telephone. If that doesn't work one of our technical support team will be contacted.

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Bristol
Tel: 0117 982 8040**

Digital copiers for the 21st century

Save on cost with your own print management

When it comes to colour digital copying quality is really important. The finish, the speed, the effectiveness of copiers can make the difference between a job well done and a job that's second best. That is why Advanced Imaging Systems has the latest technology to suit every need. With printing, copying and scanning it offers a high speed result to take your business onto a higher gear.

Double sided scanning

Scanning can seem a hassle. But with the right document feeder on your copier you can scan on both sides of the paper in one pass.

Private print

If security is a concern then this is for you. Confidential documents can be stored on hard disk, encrypted for security, and accessed by a personal password. This also cuts out nuisance copying

making your whole operation more cost effective.

Proof and hold

With the right copier you can save time and toner with a quick test. Thus the first document can be checked for errors before the entire job is printed.

Job storage

For commonly used documents such as holiday requests or other templates you fill in by hand, save it on the hard disk so you don't block the network.

Quick copy

Recent non secure printed documents remain in the hard disk's memory so everyone has access to them for quick reprints without delay.

Professional finish

Banish self-folded booklets forever. A booklet folder offers automatic folding, centre binding and saddle stitching. And a hole punching system makes archiving easier as well as allowing you to insert reports and invoices into ring binders.



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Technology for production print requirements

Large departments with heavy workloads need to shift into a higher gear to keep workflow running smoothly. The latest digital copiers offer complete control over both electronic and paper documents. Our experience in printing and copying technology means we understand the needs of larger operations. We know you want cost effectiveness, decreased maintenance and high quality.

Latest technology

Advances in technology allow work to be handled quickly even if it is high volume. With printing speeds of up to 115 pages per minute, time saving digital copy functions and



standard duplex scanning, we can help you boost productivity and see your profits soar.

Tandem printing

Print engines can be linked together for faster print runs.

Added features

Cluster printing, job dividing to selected network printers and security kits give added value.

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Low Cost Digital Archive

... helping to minimise wasted time

Research shows that employees spend over 400 hours a year searching for documents. These might have been mis-filed, indexed wrongly or simply lost. Time is wasted.

Now there is a low cost electronic filing system that can capture, index, store and retrieve documents quickly and easily. Power Retrieve is a Windows based system suitable for all companies, small or large.

It will never misplace a document and will always be able to find the right information when you need it.

How does it work?

Paper documents are scanned into the system, converted into computer readable files (ASCII) and automatically indexed, allowing users to search and retrieve on any information contained within.

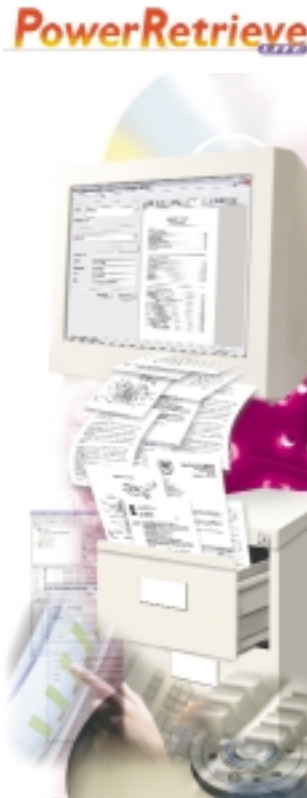
Benefits:

- Easy to install
- No more filing cabinets
- Economical
- Instant access
- Disaster recovery

Documents can be viewed in their native format, such as Microsoft, Word, PowerPoint, Excel or CAD.

The Power Retrieve LITE version is ideal for smaller requirements, capturing, storing and retrieving up to 15,000 pages.

It can be updated as your business grows.



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Achieve cost effective print management

Making life easier for IT managers with an easy to use web-based system

Time and money can be lost when things go wrong and an IT manager's valuable time is diverted to deal with problems that can be monitored and detected on screen.

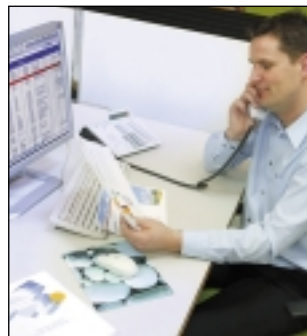
The very latest integrated print department technology gives the administrator total control over printing, creating efficient and easy management and generating considerable savings.

The management of printing networks can be done in-house or remotely. Security is assured with encryption and passwords.

Printing, scanning, copying and faxing functions are all easily monitored. If there is a problem it shows up on screen and can be detected and fixed with the minimum of time wasted.

Set up procedures, network integration, monitoring and management are all easy and add to the complete integration of departmental communication and workflows.

With this kind of technology the administrator is always in control and can access via Intranet or Internet with automatic status notification. Supporting Windows Active Directory and LDAP, data can be imported easily. In addition to log-in security there is a range of options. PDF encryption prevents



opening of data and a print job is only processed once a password has been entered. When copying and printing, documents can be sent to a different tray for each department leading to ease of collection and added security.

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What our customers say about us...

"We've worked with AIS for over ten years. In that time we've had excellent service and a trusted source of objective advice on technological changes. I see them as part of my back-office team."

"AIS have supplied a range of colour and mono copiers with fax and print finishing options in our head office in Swindon and in London over the last ten years. The diagnostic print management facility means that we can sort out any IT issues ourselves which saves time and money."

"We have been using the Konica Minolta C450 Bizhub machines for sometime now and they have proven to be excellent office devices. I chose to have three of the C450's serving our Bristol office of around 75 staff and one in our London office. The print quality and speed is excellent and the reliability outstrips any machines we have had before. Network scanning is a much used facility and the C250 we have just installed in the Plymouth office serves as a fax device as well. Managing the machines is very straightforward, we can log on to any of the machines via a web browser and administer most tasks remotely. A big time saver. Overall these machines have meant a lighter load for us in IT. People won't often say how good IT systems are, much less a printer, but by the lack of complaints that is the true measure of success!"

Smartwall

This is a totally unique product for board, conference and training rooms. It is a smart, elegant multi-purpose centre in a free standing cabinet.

The slimline cabinet takes up less depth than a flipchart easel yet it contains a 42, 50 or 60 inch plasma screen. Within the recess of both doors are a combination of dry-wipe writing boards and flipcharts.



Multiple features

In the cabinet underneath there is a lockable rack for audio visual equipment and extra storage for a PC or OHP. On the side is a 5m cable to attach a second PC or laptop.

Other features include a front projection roller screen and a glass fronted video conferencing module.

Added options

Added features include a rotating/lock panel option allowing for flipchart/whiteboards only to be displayed, plasma screen only or a combination of these.

Wide ranges of business use these multi-purpose cabinets including Alfred Dunhill in their boardroom in London and Lucent Technologies in Swindon.



Digital solutions in education

Technology is important when it comes to education and customers don't want to be let down. We know that cost, ease of use and reliability matter in schools, universities and colleges. That is why we offer special educational discounts and rates for this sector.

Education matters

Advanced Imaging Systems can provide all printing, copying and digital needs for education providers.



We are the one stop shop and our range includes:

- Copying & printing
- Mono & colour
- Printer & fax consumables
- Projectors
- Interactive white boards
- New & used

Peace of mind

You want to make sure all your technology equipment works and works well as part of an overall system. That is where our experience in the education sector can help. Whiteboards and computer systems are integrated, projection systems are cost effective and you don't have to worry about servicing as we take care of that too. Don't forget to ask about our special education discounts and rates.



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Audio visual – getting your message across

At Advanced Imaging Systems we have a lot of experience when it comes to presentation equipment from ultra light portable units to a full auditorium system for sale or short term or long term hire. We will also service equipment. Whether it is an AGM, conference, training seminar, awards ceremony or product launch you want to make sure the technology looks good and works well.



Our services include delivery to your office or venue and collection afterwards. Equipment available includes:

- Portable projectors
- Auditorium projectors
- Screens and stands
- DVD and video systems
- Sound systems
- Copier print systems

Full training

We make sure you know how to use the equipment.

We give training before your event and can be on hand during the event to make sure everything runs smoothly.

Insurance

You can add hire equipment to your own insurance temporarily or we can offer you competitive quotes.

Assurance

By hiring equipment for such important events you can be assured you have the latest technology backed up by expertise.

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